

Bulletin 23-08

TO: All Mutual of Wausau Agents
FROM: Michael Moore, Vice President-Underwriting
DATE: November 7, 2023
RE: 1st Auto Umbrella's & 3-tab shingle roof's

With the recent announcement regarding 1st Auto effective 1/1/24, we have been fielding calls regarding 1st Auto umbrella policies. We do have re-insurance going forward that covers our umbrella exposures and expect to continue to offer umbrella coverage for our policyholders. Therefore, we can be a market for your 1st Auto umbrellas that need to be rewritten provided that Mutual of Wausau has the primary property liability coverage, and the risk meets our underwriting and binding criteria. Reminder that \$3-\$5 million umbrellas cannot be bound and need company approval prior to submitting.

Also, there have been several changes in the industry affecting how companies are willing to provide coverage for roofing materials. The recent hail claims brought with them continued increases in claims payments due to damage to roof surfaces. These changes caused us to re-evaluate how we cover our roof surfaces. We have come to the decision that we can no longer offer replacement cost coverage for 3-tab shingles. Going forward, we will be, at a minimum, putting an ACV restriction for 3-tab shingles on all new business and all renewals when a property survey is completed. This decision was made with careful evaluation of the state of the industry and to allow us to remain competitive and available to our agents and policyholders as a provider of property insurance.

If you have any questions regarding this, please let us know.

Thank you for your continued business!