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We have a mutual interest - **you**.

Bulletin 17-05

**TO:** All Mutual of Wausau Agents  
**FROM:** Mark Splinter, President and CEO  
**DATE:** 6/01/2017  
**RE:** Mutual of Wausau partnership with Church Mutual

Mutual of Wausau is excited to announce a new agency partnership with Church Mutual Insurance Company. Church Mutual, headquartered in Merrill WI, is a recognized national leader in insuring houses of worship, schools, religious camps, among other commercial lines of business. They have decided to exit their legacy personal homeowner line of business and have selected Mutual of Wausau as a partner to continue providing coverage for these policyholders.

As partners, we recognize that we share many common qualities:

- Two of the oldest and strongest Mutuals in Wisconsin
- Central Wisconsin based
- Local, well-respected companies
- Policyholder focused
- Community involved

Under this partnership, Church Mutual's internal agency, CM Solutions Insurance Agency, has become an agent of Mutual of Wausau. Existing CMIC customers, which are primarily located in central Wisconsin, will be offered to be rewritten into Mutual of Wausau as each policy renews.

We are humbled by the faith of Church Mutual and feel this partnership benefits all agencies by creating better Mutual of Wausau brand awareness as well as continuing to grow and strengthen our company and product offerings.

If you have any questions or concerns, please do not hesitate to contact me.

Thank you for your continued business and loyalty to Mutual of Wausau.

Mark Splinter  
President and CEO  
Mutual of Wausau